

Digital Marketing Institute

#### **ABSTRACT**

Hello, After Successfully years
experienced as a Digital Marketer, I
realised to serve my knowledge,
experience and Guidance to the children
of our city to make them aware regarding
career opportunities in digital marketing
field. With this dream I initiate a step to
provide complete SEO and Digital
Marketing training under an umbrella"Digital Polaris".

Lalit Mohan Rawat (Founder)

**Digital Marketer & WordPress Developer** 



# Reasons To Join Us

- **100% Training Classes**
- No. 1 Ranking on Google
- First Institute in Srinagar Garhwal
  - **100% Live Projects**
  - **Life-Time Support**
  - **SEO Tools Training**
  - **Career Opportunities**

### **Index**

- Digital Marketing Training Overview
  - > Career Opportunities and Packages
  - > Career in Blogging and Vlogging
  - **>** Business Requirement
  - > Freelancer
- SEO Training (White Hat, Gray Hat, Black Hat)
- SMO Training (Major Social Media's Training)
- Google Tools (Analytics, Keyword Planner, Webmaster)
- Blogging
- Video Marketing & Promotions (YouTube, Facebook)
- How to Grab Freelancing Projects?
- PPC Training
- Lead Generation
- Affiliate Marketing
- Google Certifications

### **Details information**

- 1. What is Digital Marketing.
- 2. Google Algorithm
- 3. What is SERP.
- 4. What is Rich Snippet.
- 5. Google Structure.
- 6. What is SEO.
- 7. SEO technique
  - a. White Hat
  - b. Gray Hat
  - c. Black Hat
- 8. What is the SEO Type?
  - a. On-Page Overview
  - b. Off-Page Overview

# **Search Engine Optimisation**

#### **ON PAGE SEO**

- 1. On-page overview
- 2. Keywords, keywords density and content overview
- 3. Meta Tag
- 4. Alt Tag
- 5. Site Navigation & Breadcrumb
- 6. Sitemap
- 7. Robots.txt
- 8. Inbound Links
- 9. Outbound Links
- 10. Do follow Links
- 11. No follow Links
- 12. Canonical Tag
- 13. Broken Links.
- 14. LSI
- 15. Tel tag
- 16. Email mail to tag
- 17. Schema Tags
- 18. Rich snippet
- 19. Open graph & Twitter card.

# **Search Engine Optimisation**

#### **OFF PAGE SEO**

- 1. Off-page Overview.
- 2. Blog posting.
- 3. Article submission
- 4. Blog commenting
- 5. Directory submission
- 6. Social bookmarking
- 7. Classified Submission
- 8. Profile Back links.
- 9. Guest posting.
- 10. Q&A Sites.
- 11. Submit Testimonials.
- 12. Local Business Listing
- 13. Natural Backlinks
- 14. Forum Posting
- 15. Document Sharing
  - a. Photo/image Sharing.
  - b. Infographics
  - c. PDF/DOC/PPT.
- 16. Press Release.

# SEO Optimization and Analysis on Different Search Engines

- 1. Overview
- 2. Google Analytics
- 3. Google webmasters & Search Console
- 4. Bing Webmasters
- 5. Yandex Webmaster

### **Content Creation**

- 1. Overview
- 2. How to Make Content
- 3. Types of Content
- 4. Keywords
- 5. SEO Friendly Content Creation Overview
- 6. Video Content Making.
- 7. Photoshop.
- 8. Use of Viral hack.
- 9. PPT Making, etc.

# **Social Media Optimization**

- 1. SMO Overview
- 2. Facebook
  - a. Business Page Creation
  - b. Create Groups.
  - c. create Events.
  - d. Post Jobs.
- 3. Instagram
  - a. How create Business account
  - b. Promotion
- 4. Twitter
- 5. LinkedIn
- 6. Pinterest
- 7. Reddit

## **Website Analysis**

- 1. Website auditing (Uses of major tools and without Tools)
- 2. Competitor Analysis (Uses of major tools and without Tools)
- 3. Backlink Analysis (Uses of major tools and without Tools)

## **Domain and Web Hosting**

- 1. What is domain
- 2. What is Web Hosting
- 3. Server error and redirection (404, 500, 501,301 etc)
- 4. How to use cPanel
- 5. How to Purchase hosting and domain

### **WordPress Installation and Customisation**

- 1. Overview of WordPress
- 2. How to install WordPress
- 3. Themes and How to Install
- 4. Plugins and How to Install
- 5. How to Make site, pages, post and customization
- 6. Ad Placement

## **How to Make Money Online**

- 1. Blog through Earning
- 2. Google AdSense
- 3. Affiliate Marketing
- 4. Vlog (Video Promotion)
- 5. Graphics design (Photoshop)
- 6. Ecommerce Marketing
- 7. Email Marketing.
- 8. Lead Marketing.
- 9. WhatsApp Marketing
- 10.Bulk SMS Marketing

# **Pay Per Click**

### **Paid Advertisement**

- 1. Google Ads
  - I. Different types of ads creation
    - i. Search ads
    - ii. Display Ads
    - iii. Video ads (YouTube Ads)
    - iv. Ecommerce Ads
    - v. App install Ads
    - vi. Leads Ads
- 2. Facebook Ads
  - a. Page Reach ads
  - b. Website visit Ads
  - c. Video Promotions Ads
  - d. Post Reach Ads
  - e. Leads Ad
- 3. Instagram Ads